### Impact of Driverless Technology

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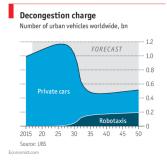
Auto drives **45 percent** of global property casualty premium

Auto lowers industry volatility by **30 percent**...

...and creates over **USD100 billion** capital capacity for other lines

#### Long-Term Impact of Driverless Cars

People seem prepared to tolerate deaths caused by human drivers, but AVs will have to be infallible. A realistic goal is a thousandfold improvement over human drivers, says Amnon Shashua of Mobileye. That would reduce the **number** of road deaths in America each year from 40,000 to 40, a level last seen in 1900. Even with modern safety features, 650,000 Americans have died on the roads since 2000, more than were slain in all the wars of the 20th century (about 630,000).



# UBS projects urban car ownership will fall by 70% by 2050

# Short-Term Impact of Human Driven Cars

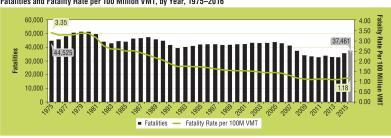


Figure 2 Fatalities and Fatality Rate per 100 Million VMT, by Year, 1975–2016

- After years of lower frequency, uptick in last three years
- Distracted driving
- Morale hazard of safety devices
- Clear short-term challenge and opportunity for telematics applications

Sources: FARS 1975-2015 Final File, 2016 ARF; Vehicle Miles Traveled (VMT): FHWA

## Impact of Cars on Infrastructure and Lifestyle

- Early cars prized by farmers more than indoor plumbing [Gordon, Rise and Fall of American Growth]
- It is less easy to see cars would be popular, it is less easy to predict Walmart
- Urban planning, commuting, retail...
- Consider commercial aviation as model of how low accident rate can go: zero?
- Consider more speculation

#### Other **Drivers** of Cost

Average Auto Liability Premium by State

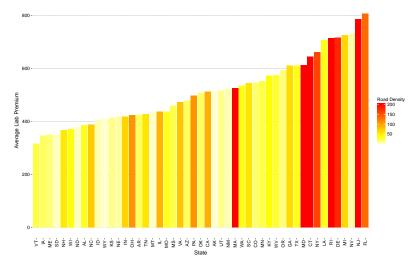
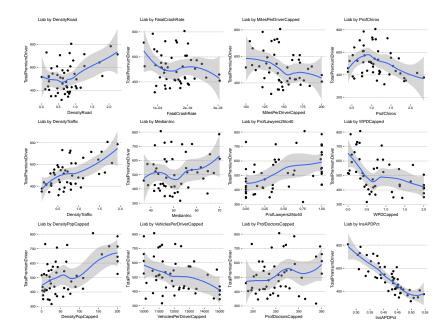


Figure 1: Average liability premium per driver from under \$400 to over \$800

#### Candidate Regression Variables



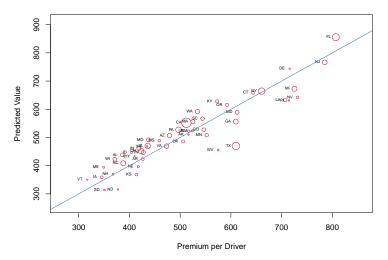
#### Regression Parameters for Total Premium per Driver

Variable	Estimate	StdErr	t	р	vif
DensityRoad	36.295	18.356	1.977	0.055	1.418
FatalCrashRate	7.471	1.889	3.955	0.000	2.146
MedianInc	2.794	1.253	2.230	0.031	2.177
RegPIP_VerbalTRUE	72.362	34.501	2.097	0.042	1.284
RegFRLimitLowTRUE	42.839	19.252	2.225	0.032	1.286
ProfLawyers25to40	58.216	25.264	2.304	0.026	1.757
InsAPDPct	-1446.113	137.502	-10.517	0.000	1.367

Table 1: Regression Parameters

Residual standard error: 51.1 on 41 degrees of freedom Multiple R-squared: 0.8603, Adjusted R-squared: 0.8365 F-statistic: 36.08 on 7 and 41 DF, p-value: 1.465e-15

#### Actual vs. Predicted



Actual vs. Predicted Values

Figure 3: Actual vs. Predicted Values

# Specific Comments

- Driverless cars does not take cars off the road; just drivers; mileage and congestion remain but managed differently
- $\beta = 1$  is null: why would death rates not be proportional to exposure?
- Consider test of  $\beta=1$  in addition to  $\beta=0$
- Consider working with rates rather than absolute values, which defaults  $\beta=1$
- Weights and logs interact: consider using GLM rather than OLS
  - E.g. lognormal with constant cv implies constant  $\sigma$  and probably no need for weights
- Health insurance costs: lower demand but auto insurers pay retail rates (no managed care) and subsidize other users